

journal **furniture**

september 2013

style contemporary vision flair panache in



**DP Group: a new
marketing suite takes
shape**

Routing & Machining

**First CoJet leaves a
good impression**

**Ney enters machining
centre market**



INTERNATIONAL
EXHIBITION OF
COMPONENTS,
SEMIFINISHED PRODUCTS
AND ACCESSORIES
FOR THE FURNITURE
INDUSTRY

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cover photo

One of the stunning visuals of part of the brand new marketing suite at the Lowfields II site of Decorative Panels Group. The marketing suite is due to be opened in the autumn.

More information on p2.

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IBC MACHINE SHOP



Ground Floor Zone 1



*The next chapter
in DP-Group's
remarkable story is
already unfolding.*



dp: the r

Get ready to be amazed. Keeping up the momentum at Decorative Panels, hard on the heels of its new production facility, work is now well under way on a brand new Group Marketing Suite that will showcase all of the DP-Group's abilities and products. Located on the Lowfields II site, this dedicated facility extends to over 8,000 square feet over two floors. All internal building work is now complete and the fit out of the facility has already commenced.

The primary focus of the Marketing Suite is to inspire creativity by allowing a high degree of interaction with products and designs in an innovative and inspirational manner. Each area of the building is being themed, with some focussing on individual products whilst others will bring the group companies together. To help in getting the creative juices flowing "chill zones" will feature design classics from many different areas as well as "interactive zones" that will allow visitors to design

and build their own product using the latest in full size reality technology.

A timeline of key dates and events traces the hundred-year history of DP-Group, illustrating it with displays in a "heritage zone"; a reminder of the strength of a business that has continued to grow into the group companies we see today.

Displays from dp-lamination will include full representation of the dp-décor and dp-specialist portfolios as well as the very latest design trends in the dp-development area. A variety of display methods is being incorporated into the Marketing Suite to enable visitors to touch and feel the product in a manner that brings the reality back into design selection.

The latest innovations from dp-furniture will be shown in product displays that emphasise the value of the vertical integration that the group is able to offer. Showcasing a range of décors and substrate materials, the product displays will enable visitors to see the



next phase

wide range of furniture styles and market areas that dp-furniture is involved in.

The emphasis for dp-components will be focussed on product categories as well as showcasing the technical abilities that are available from its state of the art facility.

A separate dedicated "innovation zone" will display the very latest in design development and product innovation from each of the group companies. Built with a high degree of flexibility in mind, this area will also be made available for customer-specific presentations and product comparisons.

The dp-marketing suite, which is due to be completed in time for the autumn, is set to be the most comprehensive and interactive facility available in the market today, allowing designers, manufacturers and specifiers the freedom to create and be inspired in a truly unique environment.

For further information visit the website www.decorativepanels.co.uk or call DP-Group on 01484 658341.





sicam's fifth

The fifth edition of Sicam, the international components, semi-finished products and accessories fair, is set to open its doors to international visitors from 15th October.

The fifth edition of Sicam, the International Exhibition of Components, Semi-finished Products and Accessories for the Furniture Industry, will be held from 15th to 18th October 2013 at the Pordenone Trade Fair. The trade fair has become a prominent event in the global trade fair circuit for the wood and furniture segment and this year, as always, promises to be absolutely unmissable.

With more than 450 exhibitors from all over the world and 17,000 operators expected to visit, Sicam has consolidated its position over the years and offers one of the most thorough professional trade fairs of the components, accessories and semi-finished products segment. States Sicam's organiser, Carlo Giobbi, "Having already gathered confirmations from more than 85% of the exhibitors of the last edition six months before the opening day, in addition to acquiring many new additions also including foreign multinationals, this is a clear signal of the efficiency it is attributed by industry enterprises."

Sicam's strong international appeal in October 2012 drew more than 30%

of overall visitors from outside Italy (from as many as 93 different countries), with a sharp rise, in terms of percentages compared to previous editions, of operators from Russia and Germany. The traditional European markets accounted for over 70% of total foreign visitors, while many exhibitors recorded a growth in business relations with Turkey. There was also an increasing trend seen in the presence of Asian players, which made up 22% of foreign operators.

"SICAM stands out," says Carlo Giobbi, "due to its particular exhibition format, which places to the fore the ideas and the abilities of components and accessories enterprises to integrate the supply chain with the end manufacturer in a single production process."

Hosting the fair in October brings new products together in time for designs to be prepared for the large springtime furniture trade fairs and that, says Carlo, ensure "the competitive edge that makes the difference".

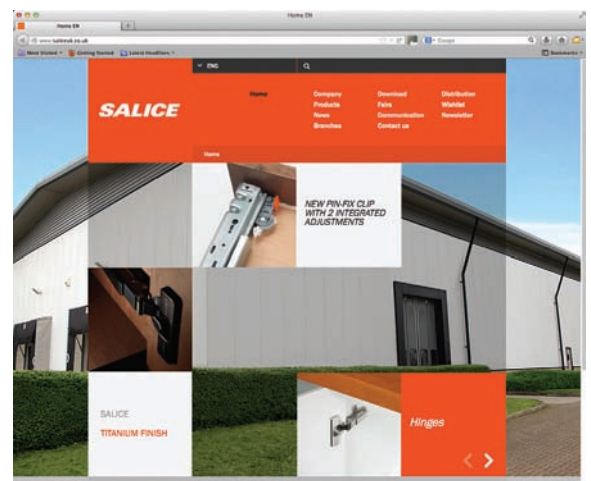
For information visit Sicam's website: www.exposicam.it/english/news.asp

MOVAC'S INTERIOR WOOD STAINS

A new Interior Wood Stain product guide is now available from Movac for their range of high quality solvent based and water based stains. The guide, specifically designed to showcase the wide range of interior stains, displays 89 colours for customers to easily visualise and use as a first point of reference. For your copy contact Movac, the UK's largest distributor of Sayerlack wood coatings, on **0844 561 0070**, info@movac.com or www.movac.com



If you missed Schattdecor's digital-print décors at Interzum this year, you can now see them for yourself on its new website. Some 120 digital-print décors were on show altogether at the Innovation of Interior section of Interzum, while at the Digital Visions booth visitors were able to immerse themselves in the creative and innovative world of digital-print décors. www.digitalvisions-schattdecor.de



The new website by Salice UK has been designed to enable all users easy and rapid navigation to a library of comprehensive information on the entire Salice product range. A detailed product reference selector has been combined with categories highlighting product features and benefits to share the technical knowledge and expertise that Salice have developed over the years. There is also a distributor locator, a wide range of brochures and technical advice to download plus news and corporate information. www.saliceuk.co.uk



East Coast Fittings have a new Bathroom Division and have appointed Matthew Houghton as Regional Sales Manager to help in the sales and development of their latest bathroom furniture range in the Southern region. Matthew has worked in the ECO Bathrooms division at JJ Ormerod and brings extensive past sales experience from Villerooy & Boch. Matthew Hall, National Sales and Development Manager for ECF said he looked forward to working with Matthew and that "his input into our new venture is an extremely exciting prospect for all concerned."



Due to high customer demand, East Coast Fittings have introduced a second delivery for the South Coast and South Wales. Customers will benefit as this allows them to spread deliveries, freeing space on their premises as they don't have to take everything in bulk. Lead times will also be reduced. ECF's fleet of 7 lorries and 16 vans cover the entire country and, with a dedicated team of 21 drivers, ensure a high level of customer service. ECF are conducting an ongoing review to assess the demand for extra deliveries in other regions.

CORRECTIONS

In last issue's extensive review of Ligna 2013 we unfortunately listed the wrong contact number for Jowat UK. The correct number is **01782 565265** or visit www.jowat.co.uk

Ney's newly refurbished headquarters in Coventry will be open to all from 9th to 12th October. The four-day in-house exhibition will feature woodworking machinery from its extensive portfolio, including EBM, OMC, Steton, Paoloni, Fraval, Futura, Virutex and Hawri, as well as entry-level CNC machines from new partners Cosmec and Alberti. From 8.30am every day machinery demonstrations will show the latest production techniques, whilst technical salesman and specialist engineers will answer questions and provide information on Ney's complete range of machinery and components. An Italian-style buffet and refreshments will be available.

To reserve your place, visit www.ney.co.uk/exhibitions or call **024 7630 8100**.



frankly, it's

Frank Knight's demonstration carcass has been assembled and disassembled more than 50 times and it still retains its rigidity and fits perfectly every time. "A good thump and it's solid as a rock."



The component parts of Clickbox simply click together.

"I started making it up and stood back in amazement," says Frank Knight, owner of Enfield-based kitchen components and accessories stockist and supplier, John-Luke, enthusiastically recalling his first experience of Unilin's Clickbox carcasing. "Hang on, I thought. It's done. It can't be that easy! But it was. It really was!"

Frank has run a tidy operation for more than 20 years and there isn't much he doesn't know about the bits and pieces that make up fitted kitchens and bedrooms. He understands the grief fitters can encounter and, over the years, has come up with some pretty neat solutions to make their lives a lot easier - and put profit into their pockets.

emporium is stuffed to capacity with money and time-saving fittings. It's no wonder that when Frank saw the Unilin Clickbox for the first time, he just had to add it to John-Luke's offer.

"I was looking for a carcasing product and came across Unilin in April this year. I went to see the product and was immediately impressed, so I ordered one as a demonstration. It was the utter shock at assembling it that made me want to push it to trade customers. I could see they'd love it. I mean, it enables them to maintain the fitting cost but do the job much faster. The first customer I showed it to couldn't believe it took less than 30 seconds to assemble a complete box, including the wall

If you're a fitter, this product could save you time and increase your profits. If you're a distributor, it's a product that will almost certainly fly off the shelves, as Frank Knight of John-Luke has found out.

amazing

His sliding door system is a stroke of genius - and, says Frank, "It reduces the cost of a typical installation by a staggering 92%." Unbelievable? Ask him about his magnetic catches at 10% of B&Q prices, or his Posidrive screws that will save you 1500%. His

mountings. He just looked in total disbelief, assuming there was something I hadn't done. But there it was, complete.

"We were already selling plenty of white, ivory and oak carcasses but the big advantage of Unilin's product is it comes ready boxed, so all we have to



Assembly is child's play.



"It can't be that easy. But it was. It really was." The joints simply click together, the back slots in and a thump on the last panel secures the cabinet.



A brand new in-frame door hangs on a Clicbox cabinet - a part complete display in the John-Luke showroom.

do is take the order and it arrives ready to go. Since then, we've done absolutely masses of business with them. We've now introduced probably 50 customers to Clicbox," says Frank. "We market Clicbox under our own name, as New Concept Carcasses."

The range available through John-Luke includes base carcasses from 150mm to 1000mm, drawer bases from 500mm to 1000mm (including a 1000mm corner base and L-shaped corner bases of 900 x 900mm and 600 x 600mm), wall carcasses from 300mm to 1000mm, three sizes of bridging unit, four tall ladders and a 600mm tall oven housing. Tall units are 1970mm high, plus legs. At the moment, John-Luke is only offering a limited range but, true to form, if a customer needs a different size, Frank would endeavour to get it.

"Another advantage of Clicbox is the depth of the wall cabinets," says Frank. "It's a full 320mm external - that's 20mm more than a standard unit. It means you can get a full-size dinner plate in easily."

"It's just a product that speaks for itself," adds Frank, whose enthusiasm for Clicbox is unmistakable. "It took off instantly - by total surprise. Once you've shown it to a customer, they want to know the price. You should see the look of disbelief on their faces when

you tell them it's a lot cheaper than anything else!"

Take a look at Frank's price list and you'll see exactly what he means: an 18mm PVC edged 605 x 605mm L-shaped wall carcass works out at £212. The Unilin equivalent - 600 x 600mm - he retails at £140, regardless of whether you order white, ivory or Lissa oak finish. No fittings are required for the Unilin Clicbox, though carcasses are supplied with cabinet hangers and shelf supports. John-Luke is probably the UK's largest stockist of Emuca, which enables Frank to offer soft close hinges at £4 a pair, or, for bedrooms, double-wheeled sliding systems "which just fall into place" at a fraction of the price of a typical sliding system. Wall carcasses are 720mm high x 330mm deep and have solid backs, while drawer base carcasses are pre-drilled to take most types of drawer. And, of course, you can buy drawer boxes from Frank at very, very competitive prices, too.

Above the trade counter at John-Luke, Frank and his family have installed a showroom. One of the displays isn't quite finished: it's a brand new in-frame door, hung on a Unilin Clicbox wall cabinet. There seems no end to the versatility of this remarkable product. To give Clicbox a try, call Frank on 020 8364 7888 and ask about New Concept Carcasses.



ClicBox

with UNICLIC technology



UP TO **5x**
FASTER
INSTALLATION

kitchen cabinets
with a click system
that make you
the winner.

SIMPLY
CLICKS
TOGETHER
without tools



Unilin ClicBox is an entirely new range of kitchen cabinets with a patented and revolutionary UNICLIC for furniture technology which enables you to just click the different components together



One clic wonder

- ✓ Very easy & highly intuitive assembly
- ✓ A game changer for your productivity rate; up to 5 times faster !
- ✓ No tools, no glue, no fittings
- ✓ Easy to transport & convenient to handle
- ✓ Less components
- ✓ A 100% cost & time efficient solution

A complete range

ClicBox offers a complete range of 42 skus (base, wall and larder cabinets) in 3 different colours: white, ivory & lissa oak.



Watch the installation movie, **order your free sample** and find the Clicbox dealer list on www.clicbox.eu





Left. *Modern Graphite - one of four new Decofoils from David Clouting Ltd.*

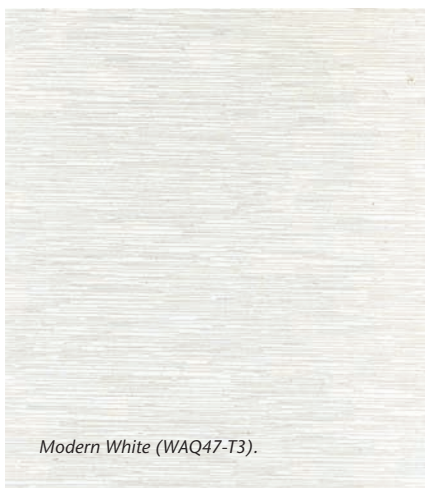
Above. *Light Engineered Stone.*

Right. *Black Engineered Stone.*



a new quartet

Four new Decofoils from LG Hausys have been launched by David Clouting Ltd.



Modern White (WAQ47-T3).

Take a look at the latest quartet of Decofoils from David Clouting Ltd. Inventive in their use of natural materials, the four new designs emulate solid surfacing materials. One provides the latest textured finish with a deep horizontal figure in a solid colour.

Through its long-established partnership with LG Hausys, David Clouting Ltd is able to offer the latest on-trend designs at highly attractive price points. Two areas in particular are emerging as front runners: solid surface materials and horizontal textured matt solid colours. In combination, the effect is stunning, interacting with light and providing tactile as well as visual interest.

Light Grey Engineered Stone (D2101-03), shown above middle, and Black Engineered Stone PVC (D2102-03), above right, are perfect for use as natural door frontals - a style which has found favour in wider Europe and is now rising in popularity in the UK. Ed Quant commented, "The high quality and competitive pricing of our Engineered Stone designs make them ideal for keeping

pace with this emerging trend while maintaining, or increasing, profit margins at the same time.

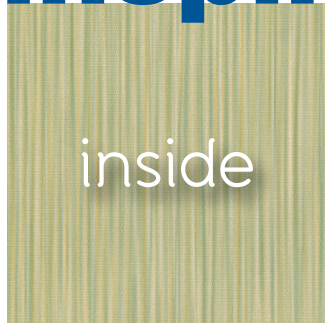
"The same can also be said for the David Clouting Modern horizontal textured matt solid colour products. Modern White (WAQ47-T3) and Modern Graphite (KDD40-T3) provide the best illustration of meeting the demands of another important trend. The innovative, stylish and contemporary texture is proving to be an immediate success with leading furniture manufacturers."

Modern White and Graphite are the first colours to be introduced, with other commercial colours due to follow in the company's Modern category.

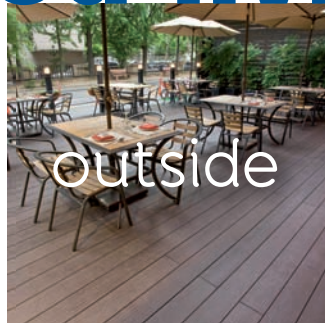
"The opportunity to bring sophisticated furniture design to all areas of the market, supported with a UK stock service and prices that will continue to appeal to customers, is providing highly attractive to an ever-growing number of manufacturers and designers. As always, we're pointing the way forward."

For more information call 0843 289 2252 or visit www.davidclouting.co.uk

inspired living interiors



inside



outside



commercial



communal



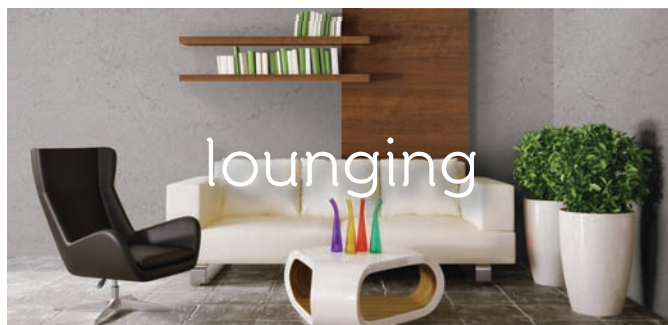
upstairs



downstairs



walking



lounging



bedroom



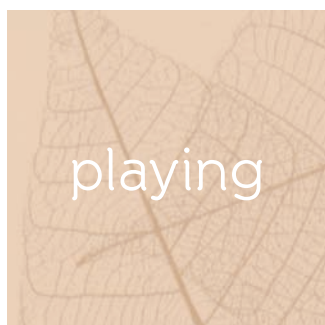
bathroom



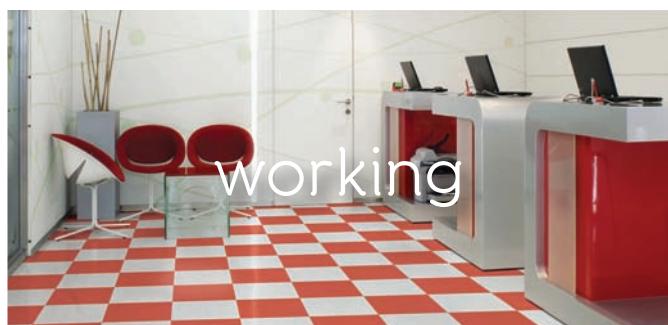
dining



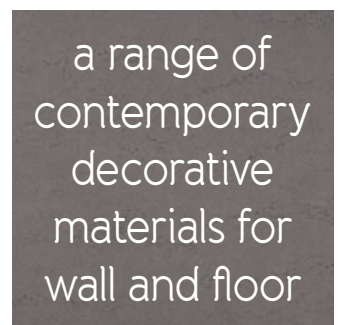
kitchen



playing



working



a range of contemporary decorative materials for wall and floor

glasen

Interior Glass Film

decotile

Luxury Vinyl Flooring

interior film

For Commercial Use

deco foil

3D Forming Veneers



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Renolit Cramlington Ltd is pleased to announce the introduction of Elmo, a modern linear interpretation of a highly characterful Elm, into the Renolit 3D stock range. Elmo is combined with the sensational 3-dimensional emboss Veralinga. Veralinga is a deep, dynamic wood structure with a smoothly matt finish and makes the perfect partner to the Elmo design enhancing the wood design's linear concept to great effect. Elmo is available in two elegant nuances of grey.

Also newly introduced to the Renolit 3D stock range is Oceanic, a vibrant oak which is full of character. Oceanic is a modern oak with rustic details such as small knots, planking, tight cathedrals and minute wood graining. The design is complemented with the highly realistic Woodtouch surface finish. Oceanic is available in two colour ways to offer quite diverse options within the ever popular oak category.

For full details, or to request samples, call 01670 718222 or visit Renolit at www.renolit.com/design



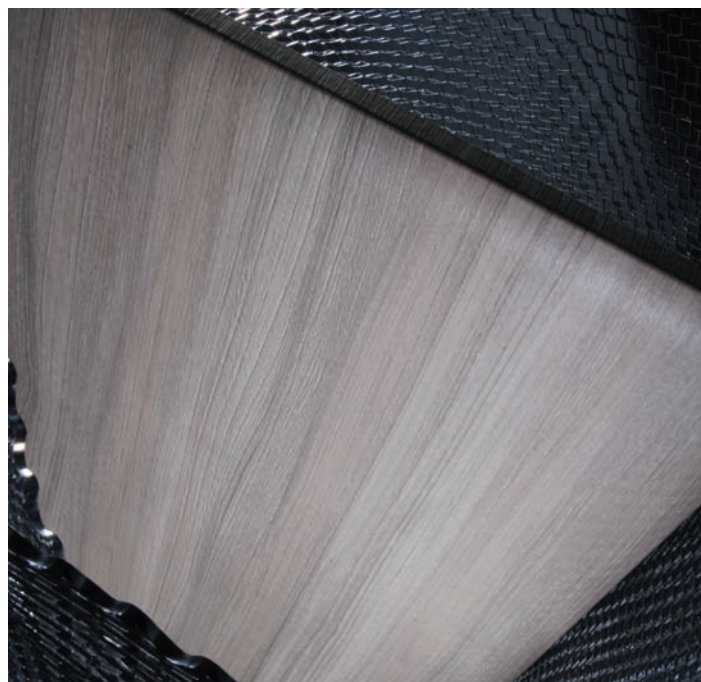
Above. Oceanic A 46743 has a pale natural colour with a lighter underlying background and contrasting slightly stronger knots which provide realistic detail.



Left. Renolit Covaren Elmo Veralinga White has overall shades of white with soft graining in light grey. It is an ideal design for either kitchens or bedroom furniture.



Below. Renolit Covaren Elmo Veralinga Bleached has a natural shade of light taupe with subtle grey graining which defines it.



Left. Oceanic B 46771 is dark with green undertones. It's sophisticated and dramatic styling is enhanced by the wider patterns of time deepened tones, which contrast with paler elements from within the design.

Looking for a practical, yet interesting solution to wall cladding? FunderMax now offers digitally printed imagery on its HPL and Compact laminate ranges.

on the surface

Lasting style begins where creativity and practicality meet. And now, with a little help from Austrian décor specialist, FunderMax, there is no limit to the creativity you can add to a range of products which is already well known for its longevity and durability.

UK-based FunderMax Sales & Specifications Manager, Mark Hillyer, has no doubt that by offering digital print on a variety of panels which already have the most sought-after surfaces, FunderMax is set to steal the market. "The way we make our Compact grade laminates is with craft papers with a décor paper on top which has been impregnated with resins and

pressed under heat and pressure. In order to overprint, we use a white base décor paper on which any image can be digitally printed. All we need is a jpg file from the customer and we can create whatever the customer requires. We start by making a small sample piece which is sent to the customer for approval. Once approved, it's printed onto a larger sheet - or several sheets, as required. Overall it takes about six weeks from design to delivery.

"We can print on thick HPL (0.8 and 1mm) and any of the compact panels from 3mm up to 20mm. Panel sizes range from 4100 x 1300mm but, if the design is larger, we can spread it over a

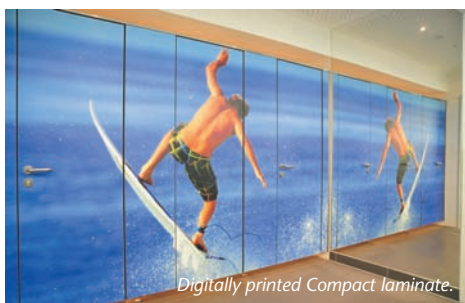
From modern kitchens to commercial applications, digitally printed panels from FunderMax will allow you to add inspired images of your own to any interior design.



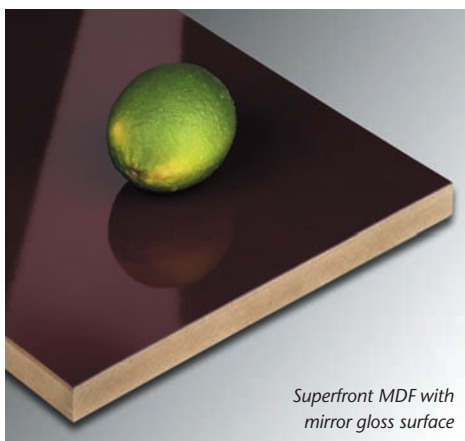
Digitally printed wall cladding.



Superfront Mirror Gloss.



Digitally printed Compact laminate.



Superfront MDF with mirror gloss surface

number of panels to make one large design. The higher the quality of the image, the better the quality of the result but basically we can print any image on HPL or Compact laminate."

Creative designers will be quick to realise the potential in combinations of printed designs and surface textures available from FunderMax. Available in a wide range of popular plain and wood-texture décors, Star Favorit MFC and MDF products with Mirror Gloss Surface are highly resistant to the heat and chemical stresses associated with daily life whilst still maintaining their real world practicality. For designers looking to create a more mellow effect, FunderMax also offer the Royal Matt Surface on some of its plain décors in the Star Favorit collection. The reflectance value of the matt surface has been reduced to a minimum to create a soft looking, smooth surface which allows the colours to remain brilliant.

Designed to meet the needs of applications requiring higher resistance to impact, FunderMax offers Star Favorit Superfront. Available in the

same range of surface finishes and décors as the full Star Favorit collection, Superfront products are abrasion proof, melamine resin-coated panels manufactured in a direct lamination process. The greater thickness of the surface layers allows for an even more durable panel that can be employed in an extensive range of furniture applications.

And finally, if your design requires waterproof material fulfilling the highest requirements for hygiene and durability, FunderMax Compact Laminate panels can be used wherever it is desirable to have the appearance of a thin, elegant worktop. Becoming increasingly popular in mainland Europe, the Compact grade pure black core is easy to machine and fabricate and the extensive range of surface décors provides the creative flair imaginative designers will appreciate.

To find out more, or to trial a digital sample on HPL or Compact laminates from FunderMax, contact Mark Hillyer at mark.hillyer@fundermax.biz or call Decormax on 01924 267979.

FunderMax for Washroom and Cubicles

for
people
who
create



A wide range of decors are available especially for washroom and cubicle applications by FunderMax. We are producing decorative laminates (HPL) as well as Max Compact Interior panels and MFC boards for your design solutions. But there is more. Look into our website and learn more about digital print possibilities and white core panels and...

www.fundermax.at

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ARE YOU MAKING FITTED FURNITURE?

Small specialist maker?

Large-scale manufacturer?

The Kitchen & Bathroom Journal team is looking for a wide variety of different styles and designs for a feature on fitted kitchens and bathrooms in the October edition. It doesn't matter how large or how small your company is. The opportunity for publicity is open to all. Please call or email the editor and send your information and pictures now!

**kitchen
& bathroom**
journal

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PRODUCTION REQUIREMENTS

Images should be of good quality and in TIFF or JPEG format with a resolution of at least 300dpi.



IDS has expanded the flexibility of its Avonite range of acrylic solid surface with the Foundations range, which is now available in 12mm thickness as well as 3, 6 or 9mm.

The choice of thicknesses across all 21 new designs in the Avonite Foundations range gives optimum versatility on domestic, commercial, leisure and retail interiors on both horizontal and vertical applications. In particular, the 3mm veneer provides the benefit of cost engineering without compromise on looks or performance. The most popular colour 8016 White is available in 3, 6, 9 and 12mm thicknesses and there are a further eight designs featuring up to 16% recycled content.

Contact IDS for the brand new brochure and free next day sample service. Brochures, comprehensive technical information and certification can be downloaded from the website and full specification support is available. Avonite solid surface veneer is exclusively distributed by IDS nationwide from its 12 branches offering ex-stock availability for projects.

0845 603 7811 • www.avonitesolidsurface

NEW CATALOGUE

An Update Catalogue has been produced to keep the market abreast of all the new product developments at the Birmingham-based handle manufacturer Armac Martin. It is available free to the trade and will be posted by return. As well as many new ranges, the new and innovative finishes, such as Chocolate Bronze and Antique Copper Plate, will be of interest to kitchen, furniture and contract manufacturers alike.

For your own copy or copies, call **0121 359 2111** or email sales@armacmartin.co.uk



CONTRAST COLOURS MATCHED

Bellissimo's MD Warnock Watson says that while natural tones are on the rise, strong colours still have a significant role in the market. With a reputation as the distributor with the greatest choice of colours and sizes, Bellissimo is able to supply any colour and size of door specified, as well as its standard options. The company can also match any of the colours offered by the major paint suppliers.

The modular kitchen, with island units and floor-to-ceiling cabinetry, lends itself to contrasting materials for different areas. Slab doors cope well with contrasting finishes which are now evenly spread rather than as one or two feature doors. Ultimately, Bellissimo believes that choice is the key, as bolder tones are all about expressing individuality.

01772 696959

www.bellissimofurniture.co.uk



Developed for kitchen and furniture manufacturers to create perfect drawers for every consumer need in the premium segment, the ArciTech drawer system has just been launched in the UK. With incredibly smooth running action and high stability, ArciTech from Hettich sets new standards.

The luxurious action of the Actro runner is impressive and features profile geometry to ensure exceptional lateral stability, synchronised control to guarantee co-ordinated runner action and the perfectly balanced Silent System for soft-closure with maximum loading capacity.

UK marketing manager Colin Patterson said that Hettich, the pioneer of the soft-close drawer, had taken the whole drawer system concept to a new level.

0161 872 9552

www.hettich.com

KITCHENS



Hinges, handles, wirework, accessories - they're all part of a diverse portfolio which has seen Sycamore Products flourish over the last two decades.

20 and counting

As Sycamore Products celebrates 20 years in business, we ask what's behind the company's continuing success.

How has the market changed since Sycamore Products was established 20 years ago?

"The market is far more price driven and although this is important it does not detract from companies wanting to move upmarket and improve on quality. We have seen a massive change in furniture fashion, a huge move towards contemporary ranges which, in turn, incorporates changes within the accessory sector."

How has Sycamore Products continued to be successful over the past 20 years?

"Sycamore Products has always supported furniture manufacturers with high quality fittings and fixtures. However, we have diversified into niche market areas purely on a customer driven basis. Regardless of technology, nothing beats face-to-face discussions with customers to ensure growth and understanding of market conditions and requirements. We have developed

business with toughened glass for the commercial catering sector, along with bespoke product for assembly. We recognise that customers wish to reduce stockholding and by offering a minimum and maximum stock-on-the-shelf facility, we allow our customers to reduce their own stock levels within their business. Another reason for our continued success is our dedicated members of staff, who offer years of experience and an understanding in the challenges of the industry."

How are you finding business in 2013?

"We are currently exceeding our targets, which shows that diversifying over the last few years has been successful. The hard work and investment that has gone into building up our business has allowed us to grow and sustain our expectations. Market share is key to our success and we have put the foundations in over the years that allows us to move into various market sectors."

What challenges have you faced as a business?

"The main challenge we have faced is 'pricing' issues. We have had to be one step ahead with our purchasing, service and quality. We gained market share and built up our reputation whilst driving costs to both retain customers and bring new business on board. We have had to diversify into new areas which, again, has been a massive challenge."

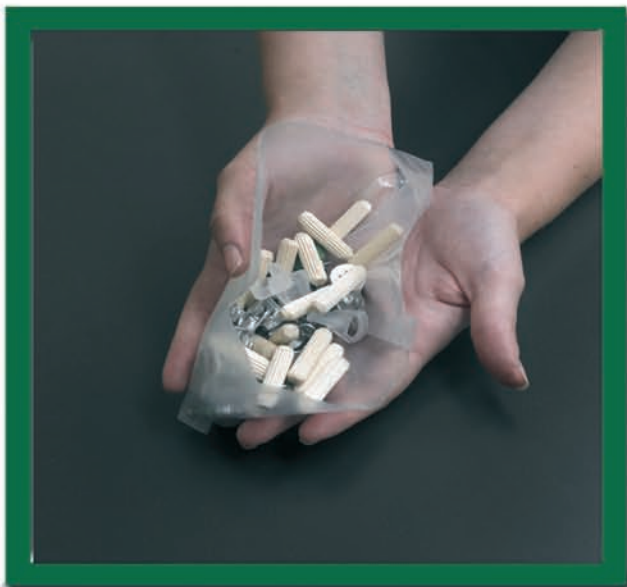
What does the future hold for Sycamore Products?

"Sycamore Products will continue to have a steady growth over the next 3-5 years, with added investment in staff, space and product diversity. We are keen to increase our customer portfolio and sustain and grow our existing customer base. With a lot of hard work and focus we aim to stay one step ahead of our competitors."

For product information, call Sycamore Products: 0113 271 3200.



“ The **screwpacking** facility at Sycamore Products offers a **counting system** to handle various batches of differing quantities of fixings into packaging, for **flat pack furniture manufacturers** ”



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brilliant slidea

When you choose a drawer system, what is most important to you? Is it price, price and only price, or are specifications like fast and easy fitting and removal and simple height adjustment - both huge time-savers - equally important to you? Maybe availability and fast delivery are also keys to winning your favour. If all of these merit consideration, the Turkish manufacturer Samet's new Slidea drawer systems deserve your serious consideration.

Slidea, the very latest drawer system from Istanbul-based Samet, is simplicity itself to mount and adjust. Featuring pin fix and lock fix mounting options, easy-to-adjust height, the competitiveness you'd expect from a Turkish manufacturer and fast delivery of small or large quantities through

Coventry-based distributor, Ney Ltd, Slidea is well worth a closer look. Slidea drawer systems offer other advantages seldom seen in similarly-priced drawer systems, too: the ultra-smooth oil brake soft close system offers the all-important high quality feel to make your fitted furniture designs feel as good as they look, while the engineering excellence and reliability inherent in Slidea is guaranteed to enhance your reputation with superior service life. Moreover, the slim, discreet design of Slidea will allow you to emulate the effect of the most expensive top end fittings - all with the peace of mind that comes with a drawer system proven over more than 80,000 opening and closing cycles.

Take a closer look. Call Ney Ltd on 024 7630 8100.

Well-engineered for a quality feel and with reputation-enhancing longevity, Samet's new Slidea drawer systems will appeal to manufacturers who want a commercial advantage.





Above. Rutland Oak Shaker oozes quality with its solid timber frame and veneered centre panel.

Left. Phoenix: the glass look but with a competitive price.

Lower Left. Goscote: arguably one of the most comprehensive made-to-measure vinyl-wrapped collections available.



fabulous

If it's doors you need, the kitchen and bedroom door portfolios from East Coast Fittings feature imagery to inspire. Featured in this issue are five fabulous ranges: Fusion, Goscote, Rutland Oak Shaker, Phoenix and Tuscany.

The sleek painted and lacquered gloss slab doors of Fusion (the main picture, right) have been carefully selected to work as a combination of colours, or as a single colour kitchen design. There are five high gloss colours plus three high gloss veneered wood-grain models, all available in standard sizes and fast turnaround delivery.

Arguably one of the most comprehensive collections of made-to-measure vinyl wrapped doors on the market, Goscote (pictured above) offers an extensive choice of both traditional and contemporary door styles in 50 style options to suit all tastes. With

Goscote, the made-to-measure service and comprehensive style and finish options make this range perfect for a bespoke offer, yet delivery is possible in just 10 days.

The solid timber frames and veneered centre panels of the traditionally styled Rutland Oak Shaker set this comprehensive range of standard-sized door and drawer fronts apart. A selection of pre-glazed feature doors and matching accessories is also available. With the current leaning towards traditional country styling, Rutland Oak Shaker is bang on trend - and its one of several ranges to be available with very little waiting time.

Phoenix, shown at the top of this page, is a range of gloss acrylic and PVC foil laminated doors which feature a square edged design. Faced with acrylic, Phoenix gives the appearance of



a glass door, yet it offers extremely competitive price points. Supplied on a made to measure basis, it is available with either matching or duo glass effect edging. Delivery is either on the next available delivery date, if standard sizes are specified, or 10-15 working days for made-to-measure.

Last but not least in the fabulous five is Tuscany, a classic Shaker-style, five-piece door which, although primarily available in standard sizes, can be made to measure in non-standard sizes on special request. There are various finishes in the Tuscany range, including popular favourites such as Beech and Ivory. Delivery is between five and 15 days, subject to the size specified and whether you require a stock door or a made-to-measure door.

For more details contact East Coast Fittings on 01664 424288.



East Coast Fittings launches its kitchen and bedroom door portfolios. Here are just five of the ranges on offer.

Main picture. *Fusion high gloss.*

Right. *Classic Shaker with five-piece vinyl-wrapped construction is ECF's Tuscany.*



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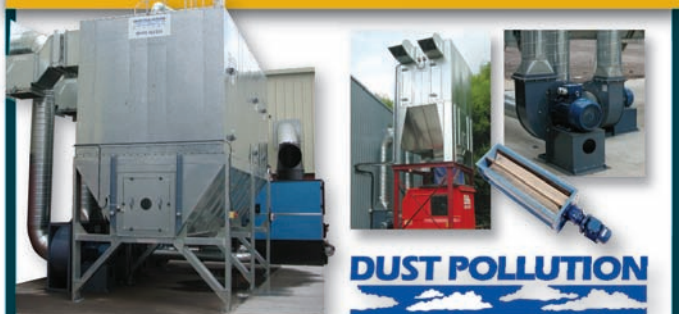
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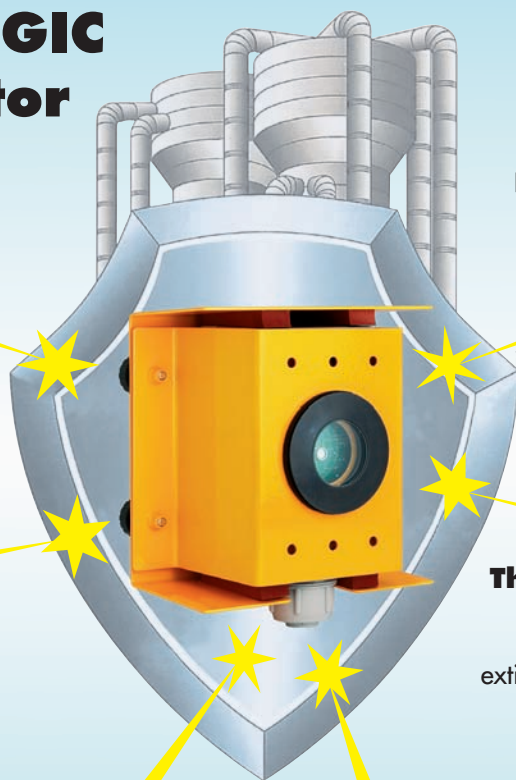
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CONTROL LOGIC s.r.l.



a legend is born

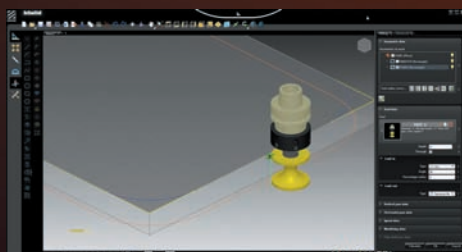
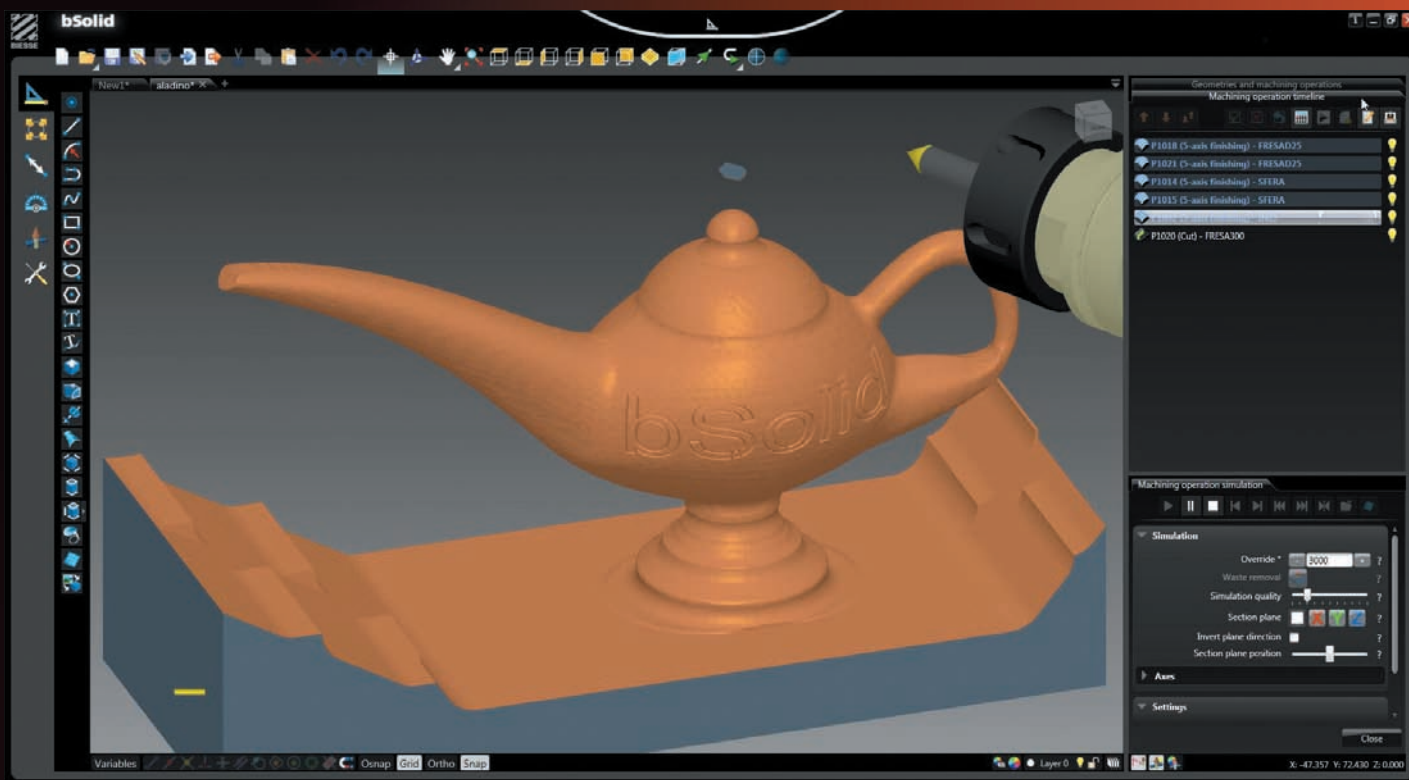
As if by magic, at the press of a button, a Biesse Rover machines a 3D model of Aladdin's lamp from a virtual image created on bSolid software. Though it took Biesse a lot longer than *One Thousand and One Nights* to develop bSolid, you'll find it fast, intuitive and easy to use. There are none of the cliffhangers for which Scheherazade became famous for in it either: what you see on screen is mirrored exactly by the machine without interruption or hesitation. But if you have the imagination that was attributed to Scheherazade, this could well be the software that will translate your ideas into reality.

Biesse's bSolid software is designed to simplify the management of numerically controlled machines and eliminate errors before they become costly - in short, to show you exactly what is going to happen during the machining cycle. With bSolid, it is possible to simulate and design with a simple and intuitive approach, accessing sophisticated features which enable ideas to be

transformed into designs in a few clicks. The visual and direct simulation available on bSolid allow easy verification of tool path data, preventing programming errors and showing exactly what the machine will do, every step of the way. The finished part can be manipulated, measured and modified before executing it on the machine - and a new learning system simplifies the whole process, reducing machining times.

Biesse has invested heavily in the development of bSolid to ensure that not only does it project part design plans, it will draw them on any machine driver software and provide a virtual test run. The software reveals any conflicts or potential clashes in production before they happen - even simple things such as a misplaced pod on a CNC that could be obstructing the back end of an aggregate cutting tool head. By avoiding errors through a virtual test run, Biesse says, the application makes single-run custom items on CNC machines risk free and eliminates wasted time and materials in practice runs.

Biesse brings a touch of magic to virtual machining with a brand new software program that takes the way you work when you design as its inspiration.



bSolid has a set of features which mirror the way in which you'd create a design by hand - but it then goes on to help you eliminate production glitches before they happen.



Says Filippo Bostrenghi, Biesse's Software General Manager, "bSolid was developed by Biesse over several years, observing closely the job that the customers do every day. We created a set of features, like simulation and intelligent interfaces, that approach the use of the software like the customer approaches the use of the machine in reality. For example, fifty tools are typically used by a customer. We created an intelligent engine that uses them automatically on the customer's drawings, realising in a click a complete program ready to be machined."

"The software was solely and entirely developed by Biesse, except for some parts of the CAM engines which were developed in Germany," he adds. "It allows you to design and simulate the machine whilst comfortably seated in front of your office computer."

Project plans are created intuitively on bSolid using a laptop in a process which Biesse says is much like hand drawing. By way of example, Filippo says a countertop with a curve at one edge, plumbing and other cut outs takes quite literally a couple of minutes to draw and will appear a few seconds

later on a virtual Biesse Rover. Using the countertop as an actual example, in a test at Ligna 2013 (where bSolid made its debut) the program cut 42 seconds from the Rover's expected cutting time. Conflicts are easy to identify: move a pod into the path of a cutting head and when the virtual Rover bumps into it, a conflict will appear on the screen. The virtual cutting run (which can be run at accelerated speed) will prevent such conflicts on tool paths during production just as easily as it will prevent trivial programming errors such as depth, lead-in or working sequence. It enables the user to modify designs to take account of practical production considerations before executing the design on the machine. "A lot of the value in this is to give confidence to the customer," Filippo says. "We can modify the tool set in use to make it really easy to run."

The bSolid application is available across the whole range of Biesse CNC machining centres, including stone and glass processing machinery. For more information visit Biesse's website, www.biesse.co.uk, or call 01327 300366.





MAKES IT REAL



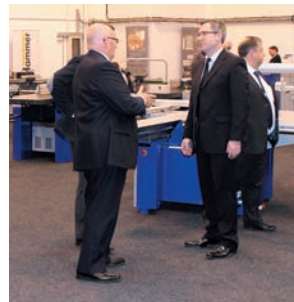
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The new Format 4 Profit H08.



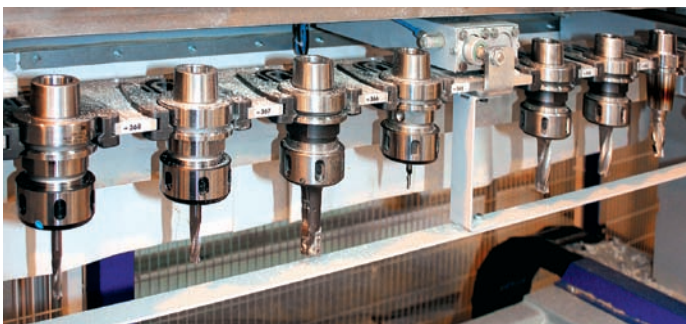
At its two dedicated open house exhibitions, Felder brought Hannover's Ligna show to the UK and presented machines for small and large workshops.

open

Above & above right. The new Format 4 Profit H08 was one of several CNC machining centres on show at the open house. Designed for universal purpose, it offers high precision and productivity when processing panels. Two sizes and two configurations and three different vacuum systems are available: 180, 250 or 500m³/h as well as 6 or 8 manually controlled vacuum fields.



Below & right. With increased efficiency and flexibility, the Profit H22 has been designed to increase the production output of doors, windows, stairs and solid wood furniture. Not new but a real show stopper during the In House.



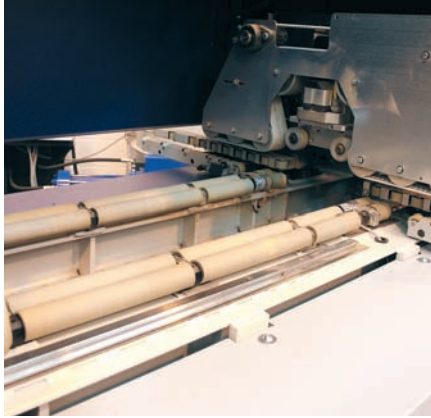
Felder's two open house shows, held on 28th/29th June and 19th/20th July, provided UK manufacturers with an opportunity to view the range of new machines from Felder, Hammer and Format-4 at the company's showroom in Milton Keynes. The open days were a chance to see some of the latest models shown at the Ligna exhibition in Hannover for the first time in the UK. At its first open house in June, Felder presented the H08, H10 and H22 machining centres, the c-express 920, the Perfect 710 and the G320 edgebanders. Many customers took the opportunity to get a feel for the machines and collected product information.

Highlights from Felder's CNC open days in July included the Format-4 Profil 45M x-motion, the G660 edgebander and AD951 planer thicknesser combination. The Profil 45M is the first fixed bed spindle moulder to be launched in the Format-4 range. Offering many of the highlights included as standard on the Profil 45, the sliding table is replaced by solid cast iron supports on both the in and outfeed and a pull out support at the front. The optional x-motion package includes a 5.7" touchscreen control panel, from which all of spindle settings can be adjusted.

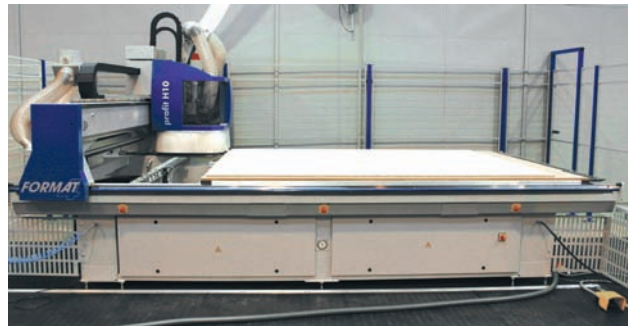
The new G660 Felder edgebander is an updated version of the earlier G560 model but now with a pre-milling unit as standard and the ability to process 6mm solid strip edging as standard. New features of the machine include a changeable gluepot and an end cutting unit with 2 independent motors.

The AD951, although launched at the beginning of 2013, didn't make an appearance during the open days. Every machine ordered for the showroom was sold before it could be taken off the pallet! All in all the open days were a great success. The next In House Show will be in the Autumn. Call Felder on 01908 635000.

Right/below. Demonstrated at the first open house exhibition, Felder's new c-express 920 Format-4 CNC drilling and milling centre carries out all repeat drilling and simple milling work efficiently and precisely in record time. Developed with the smaller workshops in mind, at the touch of a button, repeat drilling work programs can be loaded and reused. This ensures that CNC controlled cabinet production is a profitable option for every workshop, regardless of space constraints. High productivity and unbeatable price/performance ratio.



house



Above. For panel cutting, drilling and milling of any shape desired, all in one process, there's little to beat Felder's Profit H10, which made its debut at Ligna 2013.

Below. The G660 is one of three edgebanders in the professional range. It offers fast changeover from EVA to PUR and control of all aggregates from an LCD screen.



Above. The G320 is described as the "new spatial wonder" because of its diminutive footprint. It's the smallest edgebander ever from Felder, yet it offers optimised work processes and increased productivity. 8m/min performance combined with Felder's "Quick-Set" system ensure high productivity and repeatability on edgings of between 0.4 and 2mm thickness and up to 45mm height.

Left. Felder's Perfect 710 attracted much attention at the In House. Featuring a 10.4" rotating colour touch screen, the innovative added chamfering provided by the Perfect 710, with its motorised adjustment, ensures perfect quality time and time again. All groups and adjustments are electronically controlled via a simple-to-operate and easy-to-understand graphic display.





profit H10

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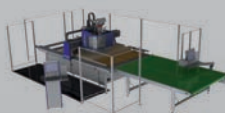
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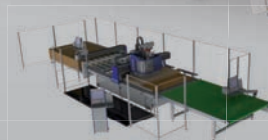
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The Smart 30, which has been designed as an easy-to-operate and very flexible machine, represents an ideal solution for craftsmen and small companies that want to improve the quality of their products.



ney takes on cosmec

Since the launch of its first CNC router in 1960, Italian wood-working machinery specialist Cosmec has become a well-known supplier of high-quality CNC machines and multi rip saws. Having cemented its name over the last 50 years as a proficient manufacturer across Europe, the Poggibonsi-based company is set to break into the UK market with the help of one of the UK's best known wood-working machinery suppliers, Ney Ltd.

With a relationship spanning over 20 years, Cosmec knew from the off that Ney was the right company to distribute its machines in the UK. It was Ney's experience and the substantial

network of loyal customers that first attracted Cosmec's Export Manager, Duccio Montomoli to the Coventry-based distributor. "Both Cosmec and Ney bring a lot of experience to the table," Duccio explained. "I've known Gerd Ney for years - most people in the industry have - and with this acknowledgement comes experience, an invaluable understanding of the UK market and respect within the sector." Cosmec's strong presence in the Italian market and vast production experience are the hallmarks of all Ney's suppliers.

Ney's passion for finding solutions to the problems of its customers is also a facet of Cosmec's philosophy. "We are

Coventry-based Ney Ltd has expanded its panel processing portfolio with an agreement to sell and maintain Cosmec CNC machines in the UK.

YOU'LL BE ABLE TO SEE THE
SMART 30 AND CONQUEST
715 AT NEY'S OPEN HOUSE
EXHIBITION FROM
9TH-12TH OCTOBER.



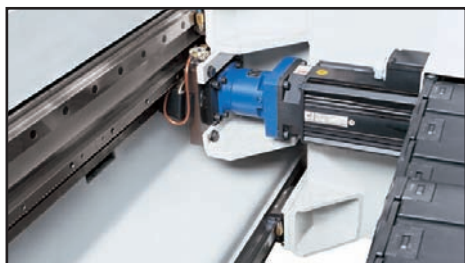
Above and below. The Conquest 3200 combines the rigidity of a CNC router with the speed and flexibility of a point-to-point. One of the main characteristics of this machine is the open frame (cantilever), which allows easy loading and unloading of large panels.



The Smart 30 utilises the same components as Cosmec's higher-end machinery, guaranteeing high precision and reliability even at entry level.



Above and below. The entry-level Conquest 255 has a movable bridge and fixed table and processes panels up to 250mm thick. High speed in all axes considerably reduces working cycle times.



problem solvers," affirms Duccio. "We wanted to find a company that was as dedicated to its customers as we are to ours." Whether it is offering guidance and advice, adding additional features to a machine to suit the individual needs of a customer, or offering comprehensive training and technical support, the new partnership between Cosmec and Ney's specially trained team has it covered.

From September 2013, the entire range of entry-level CNC machines and multi rip saws will be available from the UK and Ireland exclusively through Ney Ltd. The popular Conquest Series, which includes the 255, 515 and 715 five-axis CNC routers and the 3200, 4200, 5200 and 6200 four-axis machines, offer versatility for the entry-level CNC user. The Smart, Fox and Policut series machines offer easy and flexible utilisation suitable for the smaller craftsman but they are equipped with the same components used in its higher-end machinery, guaranteeing supreme precision and reliability.

The entry-level CNC and multi rip saw range from Cosmec has been dovetailed into Ney's already extensive range of woodworking machinery - all of which is designed with the smaller manufacturer in mind. Continuous evolution within Ney's portfolio and its partnerships with renowned machinery manufacturers offer Ney customers choice, flexibility and complete solutions. Its newest partnership means that the smaller manufacturer can confidently enter the world of CNC machining with Cosmec's range of machines, knowing Ney's trusted technical advisors and experienced team are on hand to offer guidance and support. Duccio adds, "This is the next chapter for Cosmec and both Ney and ourselves are excited for what the future holds."

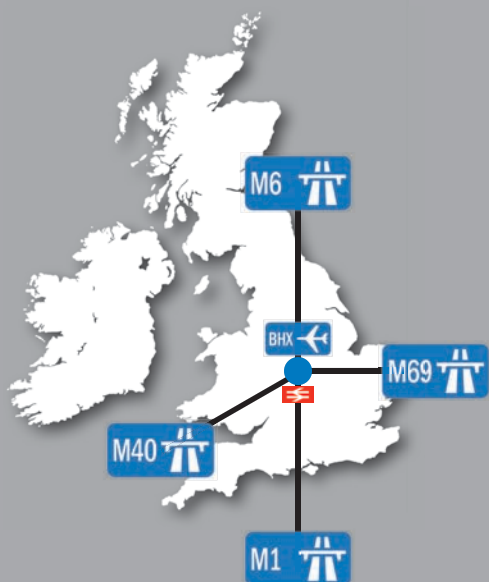
For more information on Ney's new range of Cosmec machinery, visit www.ney.co.uk or call 024 76 308100. The Smart 30 and the Conquest 715 will be on show at Ney's Open House, 9th-12th October.



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9th to 12th October
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Above. Fraval's top-of-the-line machine is the Rapid. A fully customisable edgebander capable of 10-25m/min performance, numerous options can be added to the nine-metre long Rapid including a unit which facilitates the application of 120mm wide edgebandings. Fraval is believed to be the only specialist edgebander manufacturer in the world to offer this. Other options include automatic gluing, multi-coil feeding, Fraval's new Fusion heat unit for the application of laser edgebands, antistatic cleaning, etc.

focus

Right. Offering supreme flexibility with speed and high quality application, Fraval's new LED touch-screen controlled Smart is available in six configurations. Capable of processing at up to 12.5 metres per minute in standard format, the Smart can be equipped with a patented synchro unit to increase speed up to 18 metres per minute without loss of quality. The universal gluing group is unique in that it will accept cartridges, granules and all other formats without the operator changing anything. It's purpose designed for fast changeover and automatic operation in mind and bristles with more than 25 patents.





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Above. Designed particularly with the smaller workshop in mind, the Fraval A16 PUR is the perfect edging machine for straight, rounded or curved panels. This compact machine makes it easy to apply veneer, melamine, PVC and ABS edges up to 3 mm thick and solid wood edges up to 4 mm in strips or reels. Whilst the A16 PUR will work with many kinds of adhesive, it's ideal for PUR, with hot pre-melt and integral Teflon.

n fraval

Left. Providing all the benefits of laser edging without the cost of a laser unit is Fraval's new Fusion high temperature unit.



in love with

The first Cojet has been bought by Richard Love of It's All About The Image - and already its limitless abilities have opened up business opportunities he never before thought possible.

Above. The Cojet is a versatile printing machine that works with almost limitless capability.

Below. Shopfitting and display materials are areas the Cojet is already excelling in.



"It's the type of machine that makes people go wow!" proclaims Richard Love, Managing Director of *It's All About The Image*. Beaming from ear to ear and keen to show examples of his work, the self-proclaimed businessman is the first in the country to purchase the renowned Cojet from RW Machinery.

Not content with owning a successful made-to-measure kitchen workshop, photography business and local coffee shop, the 33-year-old entrepreneur knew from its first demonstration that the Cojet could revolutionise his business. "There was a series of light-bulb moments," he recalls. "My mind went into overdrive thinking about the things I could do with this machine. I had to have it."

No stranger to being thrown in at the deep end, Richard left the UK to attend a school in Holland at the age of 11. The businessman not only had to learn Dutch fluently but he also had to adapt to life in a different country. "My experience of moving to Holland has definitely had a big influence on who I am today. I'm not scared to try something different, in fact I go out of my way to be unique." Admitting that the decision to purchase the Cojet was made simple by the machine's flexibility, Richard adds, "It has no restrictions. I am free to design whatever I want, on whatever material I want."

The Manchester-based showroom, which was purchased especially for this new venture, will home three lifestyle displays for the kitchen, bedroom and

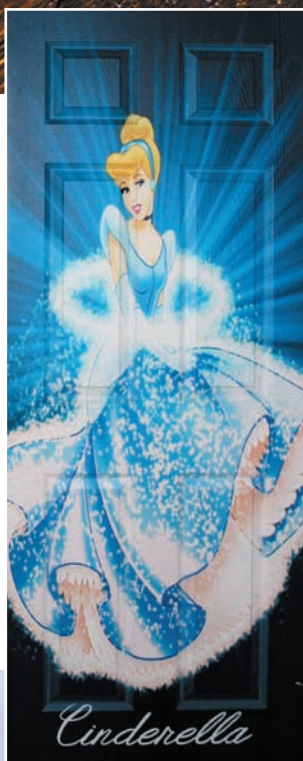


cojet

Richard Love: "My mind went into overdrive thinking about all the things I could do with this machine. I had to have it."



It's All About The Image is using the Cojet to print unique patterning on doors, signage, outdoor table tops, wall panels - even ceilings. Texture is no problem with a Cojet, so even realistic woodgrains are possible. Need splashbacks with a special pattern or colour? The example below is printed on perspex. This really is a machine limited only by your imagination.



bathroom. Keen to push the boundaries of KBB design with help from the Cojet, each display will show unique features designed and manufactured by Richard and his team. From splash backs and glass-fronted kitchen cabinets, bath panels, shower screens and glazed bedroom doors, children's doors, headboards and backdrops, each product will be created using bespoke in-house designs and textures. Richard adds, "I want to show people what this machine can really do. Even the ceiling is going to be incorporated into the showroom design, with eye-catching prints on each panel." And his determination is clearly paying off - with numerous orders already placed since the machine was installed in June.

You only have to spend a short while with Richard to see that his passion and enthusiasm for the Cojet couldn't allow him to confine his ideas solely to a showroom. Keen to showcase the machine further, Richard and his wife Helen, who is a designer by trade, are busily refurbishing their coffee shop with newly designed outdoor table covers, wall panels, signage and menus. "Not only can the designs be made to withstand the British weather, they are also UV-protected so menus and other artwork will not fade. It's a great solution for the shop," adds Richard. But his plans

for the Cojet don't stop there. When asked where he sees his business in a year's time, Richard smiles mischievously. "I'm currently in talks with local authorities about using the machine for outdoor signage and billboard advertising - it's definitely something I would like to get under way before the year is out. Who knows? I may need to buy a second machine soon."

Whilst he is confident that the new machine will open new doors for his business, he admits that none of this could have been possible without the help and guidance of David Thomson-Rowlands and his team. "From the moment I signed on the dotted line, RW's support has been invaluable. The company even organised for a German Cojet engineer to visit us for a week of machine training. How many companies do you know that would do that?"

With the showroom set to open in the coming months and interest in the machine and its capabilities growing, the future is looking bright for the businessman. It just leaves the rest of us on the edge of our seats, impatiently waiting to see what is next for RW's Cojet.

To find out more about the Cojet machine and what it could do for your business, call RW Machinery on 01869 244943 or visit the company's website at www.rw-machines.co.uk



The Holz-Her 1336 Premium comes with the patented Glu Jet System which produces near invisible joints from granules or cartridges.

arcus has the edge

Holz-Her's Arcus 1336 Premium edgebander helps David Urquhart Joinery penetrate the top quality end of the panels market.

David Urquhart Joinery is a good example of the success that can be achieved by marrying experienced craftsmanship with new technology. The Portsoy-based company has recently invested in a large, high specification Holz-Her Arcus 1336 Premium edgebander. Offering near zero setup times and glue lines, it is ideal for the high class panel and joinery products David Urquhart Joinery manufactures.

No stranger to investment, the company already has a Weinig Powermat 500 planer moulder, an OptiCut S50 cross-cut saw and a Profimat 23, all of which are used to manufacture products for builders' merchants, building contractors and individual customers. With the Arcus, it's now expanded into the panel market. Says David Urquhart, "I wanted to penetrate the top quality end of the market, so I researched the panel machine manufacturers that offered reliable heavy duty edgebanders, incorporating the most advanced new panel technology, with a proven and dependable backup service. Holz-Her met all my detailed needs and, as part of the Weinig Group, I feel secure with their training and prompt service from past experience of Weinig UK. With this new addition it will complement our door set production for bespoke solid core and the laminated faced doors."

The Arcus 1336 Premium offers precise and rapid setup facilitated by servo motors orchestrated by the machine's touch screen controller. A key advantage of Holz-Her edgebanders is their patented 'Glu Jet System'. It allows the use of granules or cartridges, with a choice of capacity from 330g to 2kg. Its thin film technology produces near invisible joints, giving an impressive quality finish. This feature is so reliable, it carries a 3-year guarantee as standard.

The benefits to manufacturers are countless: 3-minute heat up time, saving time and money; no loss of glue power, saving hassle of re-edging; colour can be changed within 3 mins; EVA or PUR glue can be used; there's no need for a nitrogen tank for PUR clean down taking up 4 mins; near zero glue line; no discolouration; and it uses a third less power. All types of edging can be applied: solid wood lipping, veneer, ABS, PVC, melamine or acrylic.

David is delighted with his new investment: "We have found the Holz-Her very user friendly with the setup times and changeover for different products all done from the screen taking away operator error in the set up".

To find out more about Holz-Her's Arcus 1336 Premium edgebander, or for an up to date specification with all the options, call Weinig UK: 01235 557600.



Above. William Urquhart ('Wullie' to his friends), Production Manager of David Urquhart Joinery, setting the Holz-Her edgebander.



Above. David Urquhart has a long association with the Weinig Group and speaks highly of Weinig UK's "proven and dependable backup service".

inside story



Elme BOR 5

With the remarkable BOR 5 from Elme Meccanica, one of the biggest problems for five and six-piece door and drawer front manufacturers has been solved simply and efficiently. The BOR 5 allows you to forget the mixed success that comes when end-capping with a conventional edgebander. This easy-to-programme, Italian-made machine, launched at Ligna 2013, will edgeband any pre-routed or pre-moulded product precisely and exactly by using a unique copying system.

The Elme BOR 5 comes with the added advantage of zero set-up time. The workpiece is placed in the machine and the operator presses "go". The BOR 5's copying system first traces and copies the shape of the profile before applying an edgebanding for the end cap. Finally, the cutter retraces the steps of the copying system, trimming the edgeband to the exact contour of the profile. It is the perfect solution for flat pieces, moulded or routed components - and it's available in the UK exclusively through RW Woodmachines.

With more than 25 years experience in the UK market, RW Machines of Bicester has flourished as an independent supplier of woodworking machinery. Working with many of the prominent names in the industry, RW offers CNC routers, edgebanders, panel sizing equipment and printing and packaging

machinery. Other fields of activity for the company are presses for carcase assembly and membrane pressing of vinyls to fascias.

01869 244943

sales@rwmachines.co.uk

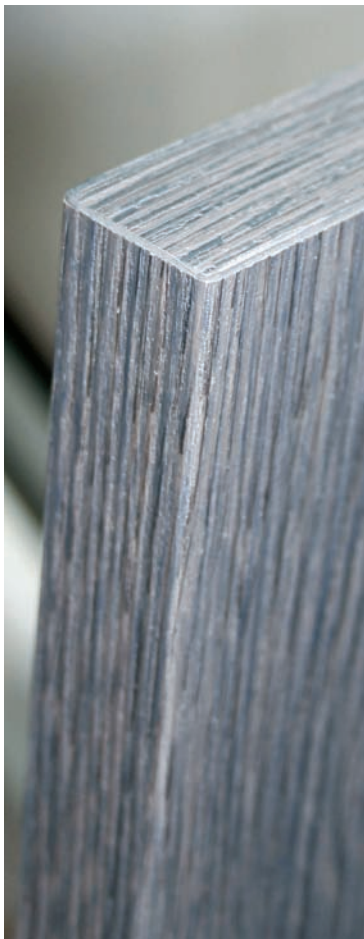
www.rwmachines.co.uk



Right and far right. After tracing the contour of the profile, or the end of the panel, the BOR 5 applies just the right amount of edgeband to provide a neat trim. In an operation which takes only a few seconds, the trimmers trace the contour, providing an exact, soft-edged end cap (far right).



Left and below left. No matter whether it's a flat panel to be edged, or a contoured stile that requires an end cap, the BOR 5 provides an exact fit.



Above. John Hoy: "This machine is going to be the answer to a lot of manufacturers' prayers."

Right. Clever design by the engineers at Elme Meccanica has resulted in a machine which offers zero setup time, so different components with different profiles can be processed one after the other without interruption.



Right. Feeding panels into the Stefani Solution Slimline edgebander.

Below. Six-station rollfeed magazine and Nordson PUR unit feeding Stefani Solution Slimline at Utopia.



utopian edges



Above. Trimming and corner rounding unit with toolchangers on Utopia's Stefani Solution Slimline edgebander.

Utopia Bathroom Group is no stranger to investing in SCM and with its newest edgebander, the company has opted for the latest slimline technology.

Utopia Bathroom Group is no stranger to SCM Group machines. The company already has a Stefani Performance SB Combination Line, Stefani Solution and IDM Activa edgebanders as well as SCM Ergon and Morbidelli CNC machining Centres. When Utopia decided on a new edgebander, the requirement was for the very best glue line available, a machine that is fast and easy to set up between jobs especially on a short production run, easy changeover of glue types and colours and edge banding materials with varying heights and thicknesses of panels, and also with minimal manual operator intervention.

Says Utopia's MD, Dave Conn, "We decided on the proposal for a Stefani Slim Line Solution 93 machine. We also demand many options to suit our current needs, but also with the possibility in the future to upgrade."

John Phelps, who looks after all of Utopia's edgebanders, added, "We wanted the new edgebander to produce panels with an excellent glue line with no after working involved. We use 0.8-2mm PVC, melamine and ABS edgebanding on our carcasses, 2mm for our range of doors, but also 54mm wide edging for 50mm thick worktops."

The new Slim Line has the very latest Nordson PUR Blue closed system fitted and applies PU glue to the edge banding through a slot device and not to the panel edge, allowing fast, clean changeover within seconds. Far less glue

is used and that saves cost all round. The slot distribution system eliminates the need for a glue pot entirely.

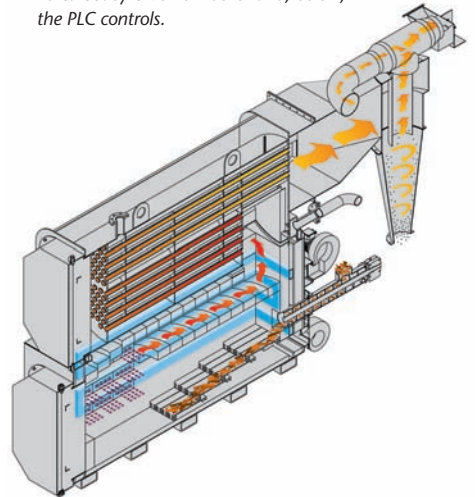
The Solution 93 is fitted with the very latest PC and software controls, Stefani's WIN EDGE Plus software and a 15" LCD display with touch screen. The machine can be programmed directly from the office.

At the infeed of the Solution is a device to ensure that large dimensioned panels are correctly aligned and an AAR Spray anti-adhesion unit ensures there are no glue deposits on the top and bottom panel surfaces. There is a fast-change 6-station coil holding magazine. An upper end trimming unit, YU/SP, with automatic blade inclination, trims the tape precisely to the ends of the panel, followed by a fine finish top and bottom edge trimming unit with 2-position electronic positioning. Final top and bottom edge and corner rounding is carried out by the 2M electronic 8-position corner rounding unit which enables diamond cutter blocks to be used. Utopia's machine is also fitted with a grooving unit, and edge scraping unit, an oscillating buffing unit and a double-sided edge brightening unit. On exit, a system of return conveyors transports the panels back to the operator for continuous processing.

For full details call SCM GB on 0115 977 0044 or visit the company website at www.scmgroup-uk.com



Left. Getley UK's new boiler and, below, the PLC controls.



hot water and more

Getley UK invests in a new hot water boiler system from Wood Waste Technology and finds there are more advantages than just hot water to its new installation.

Cabinet-makers Getley UK of Stafford have seen "massive financial and operational benefits" since installing one of Wood Waste Technology's new hot water boiler systems.

As the company is in the process of upgrading its 20,000ft² production centre to accommodate additional machinery and extra office space, Wood Waste Technology's revolutionary new boiler is proving to be ideal, providing not only heating for the factory but also heating and domestic hot water for the offices and the rest of the building, including Getley's prestigious kitchen and bedroom showroom.

The investment makes good business sense, as the company has been able to take advantage of the Government's Renewable Heat Incentive (RHI), which gives substantial financial benefits for 20 years to companies who invest in new biomass technology. Wood Waste Technology's new boilers have been designed and tested to BSEN303-5-1999, the highest standard for efficiency and emissions, allowing customers to maximise their return from the RHI scheme by getting more money from every kilogram of fuel burnt.

The new boiler has completely streamlined the production process, as there is now reduced manual handling of wood waste. The wood off cuts get

fed into a separate shredder, and the shredded waste is then air transported to a large 20m³ silo positioned at the back of Getley's building, which automatically feeds the boiler when required. As the boiler can burn any type of chipped or shredded wood waste, from dust to rugged wood chips, Getley can now make use of the tonnes of sawdust that accumulates from production rather than paying for its disposal.

Production Manager, David Hickman says: "The investment in the boiler has made such a difference in so many ways - not just in heating the factory, but in freeing up resources, saving time and helping us maintain a tidier workplace. We create around 10-12 tonnes of wood waste each week, and this is rising all the time as the capacity of our production increases with new machinery, so removing all the wood waste and sawdust was becoming more and more time consuming. We like how the touch screen PLC interface makes the boiler easy to use, and it's a bonus that we have control over the boiler capacity, allowing it to be turned down when the factory is empty. This makes better use of our resources and maximises our RHI payments."

MD of Wood Waste Technology, Kurt Cockcroft says, "We've invested

years in research and development to produce long-lasting, superior quality biomass boilers at competitive prices. Our new boiler system will open up the market to allow smaller companies, as well as larger corporations, to benefit from renewable energy hot water solutions."

As well as offering site survey, design, manufacture, installation and on-going maintenance for new units, Wood Waste Technology also services all types of wood waste heaters and supplies spares "up to 60% cheaper than other suppliers". The company is also the official distributor for Gross, a German manufacturer of dependable, precision engineered shredders and briquetters.

For more information call Wood Waste Technology on 01785 250400, or visit the company's website at www.woodwastetechnology.com





investment at triesse

Triesse opts for a new bespoke laminating press line and a new IMA Novimat Contour L20 edgebander.



Above. A new IMA Novimat Contour L20 single-sided edgebander is helping Triesse keep pace with customer demand.

Right. The bespoke laminate press line is capable of producing bonded panels of up to 3050 x 1525mm.

Privately owned and founded nearly 40 years ago as a supplier of wood based panel products, Triesse Ltd is well-known as an independent specialist wood-based panel processors and veneered and laminated board manufacturer. Operating from two modern sites in Sherburn-in Elmet, Triesse offers cutting, CNC shaping, edging and drilling to customers across the UK and has its own separate Veneering and Laminating Division, producing laminated product in standard 3050/2440 x 1220mm up to 3050 x 1525mm boards.

Triesse has recently invested in a bespoke laminate press line, capable of producing bonded panels of up to 3050 x 1240mm. Historically Triesse produced laminated panels on its main automated press line but this impacted on press efficiency and production volume. The new press line, which runs in parallel with the main veneer line, means that Triesse can now offer a quick turn around on specialist laminated product to meet industrial or architectural user's exact specifications.

The company has also purchased a new IMA Novimat Contour L20 edgebander. The single-sided

machine has a quick change facility that allows simple and slick changeovers from thin edging to any combination of thick edging with full corner rounding to wooden lippings up to 20mm in thickness. PUR glue is utilised to ensure a discreet glue line and an unbreakable cross-linked bond that is suitable for use with certified fire doors.

Comments Managing Director, David Colman, "We have always sought to invest in market-leading technology so that we can respond to market challenges and meet our customers' exacting requirements. The new IMA Edgebander enhances our existing capabilities so, for the first time, we can offer a full in-house bespoke edging service in board, door or cut to size component form."

Call 01977 687600 or visit the Triesse website, www.triesseld.co.uk



EXTRACTING MORE THAN WOOD

A new swarf extraction layout has been installed at Truframe, the largest fabricator of the innovative Linar uPVC window and door profile system, to cater for their growth and expansion.

Based around a Dustrax No 27 WWRV filter, the plastic waste extraction was installed by Dustraction to service two existing BJM cutting and prep lines and ducting. Waste is continuously transferred to the end of the hopper section by a floor-mounted high efficiency extraction fan set. It is then discharged via a heavy duty rotary valve airseal into two large capacity bulker bags for recycling. The No 27 filter provides around 8,000cfm extraction capacity, with 108m² of effective filter cloth giving a filtration velocity of around 2m/min at the air handling volume specified.

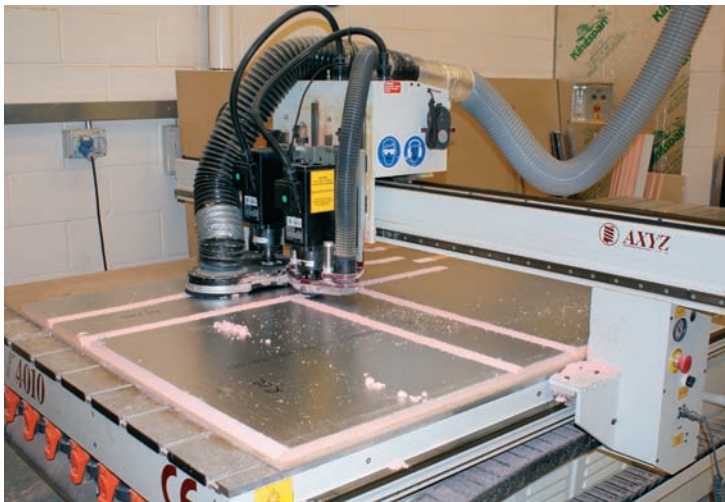
Like their woodwaste layouts, Dustraction have included an automatic shaker system for the periodic removal of uPVC waste from the sleeves, which is powered by a supplementary 0.37kW uni-directional electric motor. A Dustrax No 33 paddle-blade fan set is also present to handle plastic waste in chip form with a 22kW TEFC motor.

uPVC is claimed not to biologically decompose, with resistance to weathering and so has low maintenance cost requirements. It is tough on impact and retains its shape in normal climatic temperatures. It can also be reshaped at high temperature and therefore be recycled.

0116 271 3212

www.dustraction.co.uk

machine shop



Shown above, the XYZ 4010 router. For more information visit www.xyz.co.uk or call 01902 375600.

Despite the economical downturn, XYZ has reported a substantial demand for its high-end routing, engraving and cutting systems. The 6000 and 4000 series of machines offer a host of both standard and optional production enhancements including the enlarged 21-station Automatic Tool Change facility, XYZ Vision System and the next generation A2MC machine controller. All XYZ routers provide users with faster throughput, higher volumes and consistent profitability together with on-site training and ongoing technical back-up.

As some of their customers say:

- "We chose the XYZ 4010 because it ticked all the boxes of our list of must have machining requirements." *Darren Joyce, Cardiff Theatrical Services.*
- "Purchased to supplement the 6010 machine already installed, the 4010 router has run continuously for 10 hours a day, 6 days a week without any problems." *Gary Adams, Wood & Wood International Signs.*
- "Installation of the 4008 router has enabled a total production capability to be introduced, with fast and reliable processing." *Dick Stringer, Stringer (interior design specialists).*
- "The accuracy and versatility of the routers and speed of production mean we can deliver specialist products within a time frame of days or even hours." *Phil Patterson, Sound Leisure.*
- "The 4004 router is used for many disparate applications - from cut out formers to hinge sinking, shelf holes and any repetitive component requirement." *Martin Stones, Minster Joinery.*

A completely new range of air operated 1:1 ratio double diaphragm pumps has been introduced by Binks, the spray equipment manufacturer based in Bournemouth.

The Binks DX70 has been specifically developed for the direct supply of paint and materials to spray guns. It features a unique diaphragm "no-crease" shape for a long and durable life as well as a "built in" fluid regulator, to ensure a constant and virtually pulse free fluid delivery. Fitting the regulator as standard allows direct feed to spray guns without the expense and complications of an additional fluid regulator or surge chamber.

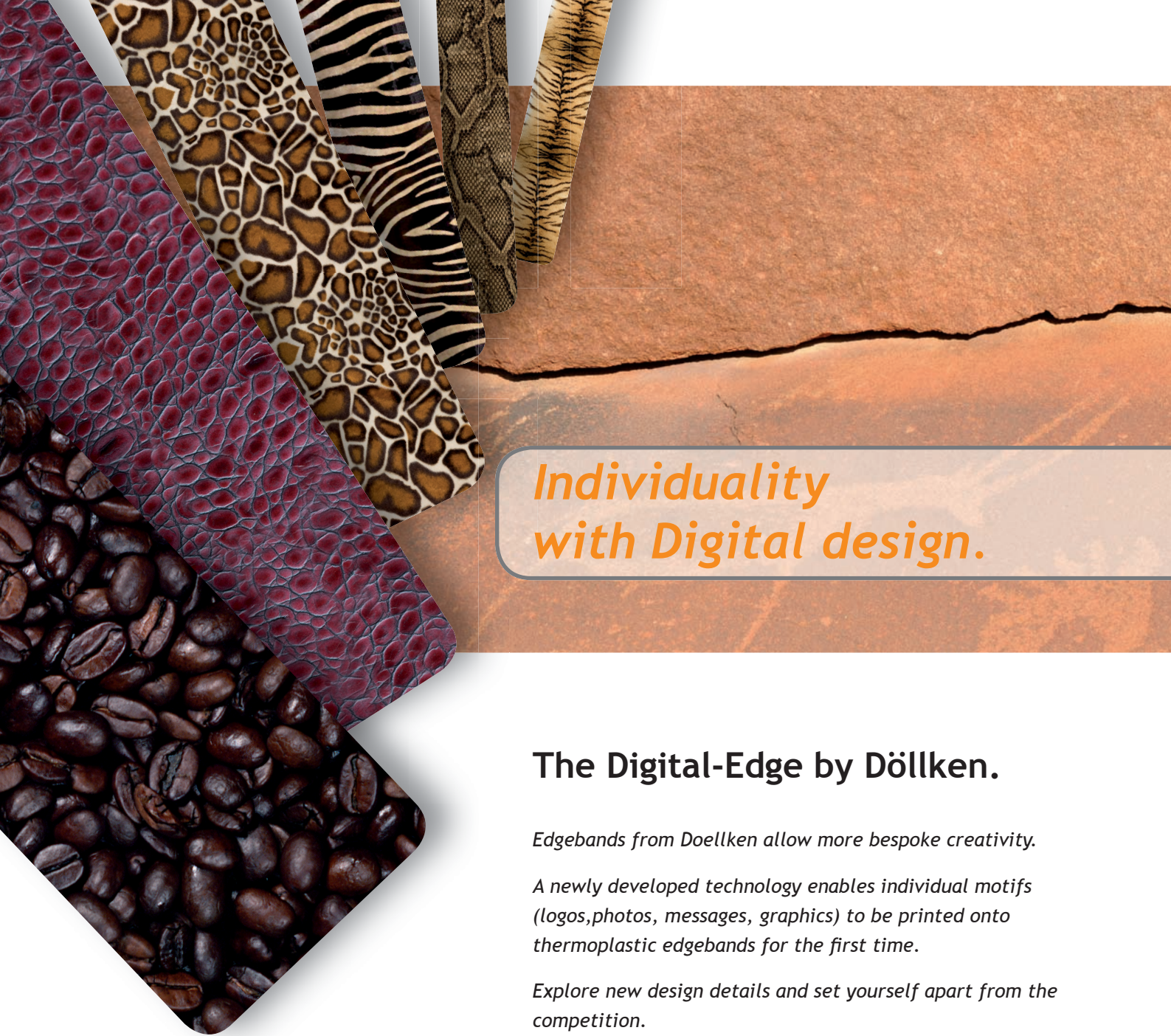
The Binks DX70 pump series features bare pumps, assembled pump packages and complete "ready to spray" outfits and is suitable for both solvent and water based paints, lacquers, stains and varnishes, adhesives and fillers, sealers and undercoats.

Free no obligation testing demonstrations are available from Binks approved industrial distributors.

01202 596234

www.finishingbrands.eu





*Individuality
with Digital design.*

The Digital-Edge by Döllken.

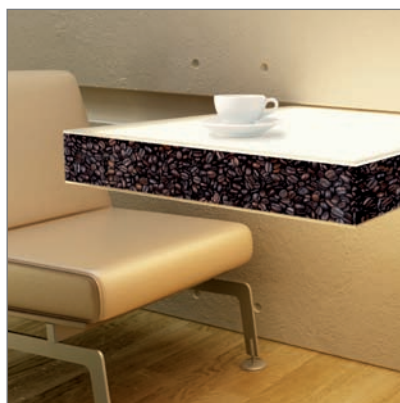
Edgebands from Doellken allow more bespoke creativity.

A newly developed technology enables individual motifs (logos, photos, messages, graphics) to be printed onto thermoplastic edgebands for the first time.

Explore new design details and set yourself apart from the competition.

- *Benefit from Digital-Edge as a communication platform for advertising and corporate identity / corporate design*
- *We will print every motif you would like on to the edgeband*
- *From as little as one roll order / finish (75m)*
- *Brilliant edgeband design in world class quality.*

Please find inspiration or choose a theme from our design library under www.digital-edge.de



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